



The California Public Utilities Commission invites . . .  
**SMALL BUSINESS OPPORTUNITIES EXPO**

Bakersfield College . Fireside Room . Bakersfield . California

## AGENDA

■  
Thursday March 9, 2006

7:00 am - 7:30 am

Registration

7:30 am - 8:30 am

General Session

*Welcome/Linking Opportunities for Small Business Owners with California's Major Utilities*  
John Bohn, Commissioner, California Public Utilities Commission

*Hearing From You/ What Legislators and Regulators Need to Know About Barriers to Growth for Small Businesses in California*

*Panel Discussion/What it Takes to Market Your Product or Service to Major Utilities Buyers*

*Getting In the Door - What Worked For Me*

8:30 am - 10:30 am

Matchmaking Session

- *Upcoming Bid Opportunities*

(10 minute appointments with buyers, project managers, and prime contractors)

10:30 am - 11:30 am

Networking Continues

